

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Annual Compliance Report, 2016

Docket No. ACR2016

CHAIRMAN'S INFORMATION REQUEST NO. 6

(Issued January 13, 2017)

To clarify the basis of information provided by the Postal Service in its FY 2016 Annual Compliance Report (ACR), filed December 29, 2016,¹ the Postal Service is requested to provide written responses to the following questions. Answers should be provided to the individual questions as soon as they are developed, but no later than January 23, 2017.

Competitive Mail

1. Please reconcile the data provided in Library Reference USPS-FY16-NP10,² Excel file "COMPETITIVE PRODUCT GROUP SPECIFIC HQ COST.xls," tab "Summary," cell K13 and Library Reference USPS-FY16-NP10, Excel file "IC2016NP.ICSummaryRpt.xls," tab "ICSummary," cell D61.
2. Please reconcile the "Domestic Competitive Mail (& Market Tests)" data provided in Library Reference USPS-FY16-NP10, file "USPS-FY16-NP10 Preface.pdf" table "FY2016 Incremental Cost Calculation for Total Competitive Products" at 2 and Library Reference USPS-FY16-NP10, Excel file "IC2016NP.ICSummaryRpt.xls," tab "ICSummary," cell H61.

¹ United States Postal Service FY 2016 Annual Compliance Report, December 29, 2016 (FY 2016 ACR).

² Library Reference USPS-FY16-P10, December 29, 2016.

3. Please refer to Library Reference USPS-FY16-NP11,³ Excel file “NonPublic_FY16CRAReport.xls,” tabs “Cost3,” “Cost4,” “Volume2,” and “Volume3;” and Library Reference USPS-FY16-NP28,⁴ Excel file “FY2016_RPW.ExtractFile.NonPublic.xls,” tab “RPW Report.” Please reconcile the data for the following line items:
- Domestic Priority Mail revenue, weight, and pieces;
 - Domestic Priority Mail Negotiated Service Agreement (NSA) revenue, weight, and pieces;
 - Parcel Select revenue, weight, and pieces;
 - Parcel Select NSA revenue, weight, and pieces;
 - First-Class Package Service revenue; and
 - First-Class Package Service NSA revenue;

Competitive Domestic Negotiated Service Agreements (NSAs)

4. Please provide revenue, volume, weight, and attributable costs data for the following seven competitive domestic NSA products similar to the data for other competitive domestic NSA products filed with Library Reference USPS-FY16-NP27.⁵ If the data are not available, please explain.

Selected Contract Grouping	Contract	MC DOCKET	CP DOCKET
Parcel Select	Parcel Select Contract 13	MC2016-75	CP2016-93
	Parcel Select Contract 11	MC2016-28	CP2016-34
Priority Mail & First-Class Package Service	Priority Mail & First-Class Package Service Contract 7	MC2015-75	CP2015-114
Priority Mail	Priority Mail Contract 236	MC2016-191	CP2016-274
Priority Mail NPR	PMNPR-FY16-JAN16-0030	MC2011-15	CP2011-51
	PMNPR-FY16-APR16-0159	MC2011-15	CP2011-51

³ Library Reference USPS-FY16-NP11, December 29, 2016.

⁴ Library Reference USPS-FY16-NP28, December 29, 2016.

⁵ Library Reference USPS-FY16-NP27, December 29, 2016.

Selected Contract Grouping	Contract	MC DOCKET	CP DOCKET
Priority Mail Express & Priority Mail	Priority Mail Express & Priority Mail 33	MC2016-186	CP2016-267

5. Please refer to Library Reference USPS-FY16-NP27, Excel file "ContractB_FY16Q4_YTD.xlsx." Please provide the files listed in Column W.
6. Please refer to Library Reference USPS-FY16-NP27, Excel file "NSACostRevenueSummaryFY16.xls," tab "NSA2016-DomesticCP-Summary," rows 255, 280 and 281. Please reconcile the cost coverage calculated based on the revenue and cost data provided in Excel file "NSACostRevenueSummaryFY16.xls" and the cost coverage provided in the individual NSA financial workpapers in Library Reference USPS-FY16-NP27.
7. Please refer to page 86 of the FY 2016 ACR.
 - a. Please provide the contract names and docket numbers for the five competitive domestic NSAs that expired or were terminated during FY 2016. For the competitive domestic NSAs that the Postal Service terminated during FY 2016, please provide the notice of termination that the Postal Service filed in each relevant docket.
 - b. Please confirm that the Postal Service negotiated price increases for the following two contracts that failed to cover costs. If confirmed, please file workpapers demonstrating improved cost coverage in this docket.

Contract Name	Docket No.
Priority Mail Contract 166 (Metro Post Only)	CP2016-49
Priority Mail Contract 169 (Metro Post Only)	CP2016-52

By the Chairman.

Robert G. Taub